

SAP Business One for Food and Beverage Distributors

# Craving business growth? Start with a modern ERP

Staying current with leading technological advancements will deliver improvements in productivity and operational efficiencies. Tight gross margins, demand for food quality and traceability make this particularly important for companies in the food and beverage industry. Why should your Food and Beverage company consider SAP Business One?



**SAP Platinum partner**

recognized for leading expertise



**25+ SAP Consultants**

in all areas of practice



**125+ Customers**

across many industries



**200+ SAP Software**

projects since 2010



SAP Business One creates a more robust accounting system and gives you the ability to manage more complex financial requirements while adhering to the legal regulations in over 44 localizations.

## Reasons to consider SAP Business One

### 1. A Robust and Real-time Accounting System

SAP Business One helps manage multi-currency requirements, multiple company entities, legal regulations, and chart of accounts giving you the ability to better manage your accounts by cost and profit centres and dimensions. It also tracks projects in a way that simplifies your financial reporting needs.

SAP Business One also provides strong internal controls with complete traceability for all transactions and activities. This includes enabling different levels of user licenses and the ability to set authorizations and permissions down to the most granular level, as well as detailed change log reports.

### 2. Improve Inventory Management

SAP Business One provides the ability to manage multiple warehouses, set up bin locations, track serialization, run virtual warehouses, track multiple units of measure for purchasing and selling activities, and automate the warehouse processes using bar code scanning for shipping and receiving – dramatically enhancing picking and packing your efficiencies in the warehouse. Benefits include lower costs, more accurate planning, increased inventory turnover, decreased stock-outs, shorter lead times, improved delivery performance, and increased sales.



### 3. Visibility

SAP Business One is an integrated ERP solution that better efficiency and capabilities for building better business processes and enabling visibility across the entire organization. It provides real time accessibility and 24/7 accessibility enabling you to run a perpetual inventory system and keeping inventory levels in check. It also provides a fully integrated CRM solution with a comprehensive view of customer service, and robust reporting capabilities that make it easier for end-users to execute. Customers no longer need to put up with non-integrated, disparate systems that create isolated silos of information.

### 4. Sales and Customer Service

With advanced tools like Enterprise Search in SAP Business One, your customer service teams can quickly canvas the entire database and filter the most relevant data to find answers quickly.

### 5. Mobility - Access Anywhere, Anytime

SAP Business One enables your company to keep up with the mobile needs of your sales team. For those with a large team of salespeople or delivery staff on the road, it is critically important to have the tools they need to support customers. Giving your salespeople insight into real-time inventory and the ability to open a mobile app to see what's available, what's currently in transit or on order, and suggest alternative or related products can pay dividends in your overall sales results.

### 6. Dashboards, KPIs and Count Widgets Make it Easy to Keep a Pulse on Your Business

With SAP Business One, version for SAP HANA setting up your user cockpit is extremely easy and user friendly. Your cockpits consist of dashboards, KPIs, count widgets, process flow diagrams, alerts, and favourites which are configurable to each user or user group. Take your pick from a long list of options found in SAP's widget gallery that are constantly being updated with new options or create your own widgets with simple drag and drop capabilities. Having your cockpit widgets updated in real-time gives you an instant pulse on what's most important to your daily responsibilities.

### 7. Routing, Deliveries, and Services

With the flexibility of SAP Business One's capabilities such as user-defined tables, user-defined fields, calculation views, and stored procedures complex delivery schedules and service related appointments can be automatically generated based on a pre-defined set of rules that govern a specific action.

Additionally, SAP Business One's mobile apps for sales and service can be utilized for outside sales reps or delivery drivers etc.

## Why Choose SAP Business One?

- 1 Affordable:** Designed to be cost-effective for small businesses with a low cost of ownership.
- 2 Comprehensive:** Find all your departments needs in one solution.
- 3 Quick and Easy:** Fast implementation gets you up and running in days or a few short weeks.
- 4 Powerful:** Made to grow with your business with over 500 add-on solutions.
- 5 Industry Specific:** Tailored solutions for your industry needs.
- 6 Multilingual:** Localized for 43 regions globally and offered in 27 languages.
- 7 60,000+ Customers and Growing:** Leading innovator in SAP Applications, Business Intelligence, Mobility and Cloud solutions.

## Some of our Customers

aclaros has many years of experience working with small to medium sized business and implementing SAP Business One in the Food & Beverage Distribution Industry.



## We are aclaros

aclaros is an SME business growth partner. Providing the right technology to maximize technology resources and keep business moving forward, we provide the solutions, services, and product offerings that enable small and mid-size businesses to run smoothly, improve business outcomes, and scale to maximize potential.